WHAT WILL BE YOUR STORY IN 2015?

Client Success Stories in 2014

A. Relocation & Consolidation - Local 3PL Distribution Company

A Santa Fe Springs 3PL distribution company consolidated three (3) facilities into one location. They will now save money and be more efficient.



B. Expansion Move - International Manufacturer & Distributor

We assisted an international cosmetics company to evaluate sites in New Jersey, Ohio and CA as they compared delivery speed and shipping costs of CA ports vs. Northeast coast ports. Ultimately, the cost savings and speed of delivery made CA the best option. They moved from La Mirada to Corona and Leased a modern 30' clear bldg. at a significant cost savings, while continuing to take advantage of the strategic location near LA ports.



C. Purchase of First Facility - Local Service Company

A security systems company wanted to purchase their first commercial/industrial bldg. We helped them get this deal in a competitive multiple bid process, and helped them solidify financing for their loan. They are very pleased to transition from leasing to owning, both in Cerritos, CA.



D. <u>Purchase Adjacent Facility</u> - Local Manufacturer & Distributor

A company in Santa Fe Springs was looking to acquire the property adjacent to their existing facility. After multiple attempts with other brokers, we assisted them in closing the deal. They now own and operate locally in three (3) properties in Santa Fe Springs, CA.



E. Sale - Huge Appreciation Gains Received - Local Distributor

A local family business received gains of nearly \$1,000,000 from the sale of their industrial building. They originally purchased the property in 2004. We represented them in the selling of their Santa Fe Springs building.

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