

CUSTOM DESIGNER EXPANDS OPERATIONS AND SECURES HIGHLY SOUGHT AFTER IRVINE PROPERTY

**PURCHASED
IRVINE, CA**



CHALLENGE

With very few industrial building choices available in the area I needed to locate my business, I found it difficult to find a building and seller that would deliver a deal for me. The market was very tight and many sellers were behaving unreasonably with either their price expectations or timing. Additionally, many of the brokers who presented ideas were not able to deliver when it came down to making the deal.



ACTION

I was introduced to Christopher Destino and his team through a friend of mine, a friend who purchased a building with Christopher a few years prior. Christopher was very proactive and persistent to source new opportunities for me, and through his relationship with the local brokers in the market he found me a deal that was well suited for me needs. We negotiated a reasonable price and terms and we opened escrow.



RESULT

Although we had to work through some challenges during the sale and after, the building I purchased provided me with the facility I needed to help expand my design and manufacturing operations locally and close to my home.

- 16,750 SqFt Freestanding Industrial Building
- \$322 PSF, below the average for similar bldgs. in the area.
- Ideal Central Orange County Location with Easy Freeway Access



TESTIMONIAL

"It is important to me to have someone I can count on before, during and after the transaction. Christopher was very thorough in working with my bank, arranging inspections and helping facilitate the escrow so the deal closed smoothly and on time. His professionalism made my life easier so I could remain focused on my business and personal activities."

-Simon Tavassoli



**LEE &
ASSOCIATES**

COMMERCIAL REAL ESTATE SERVICES

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