

OWNER-OPERATOR DOWNSIZES AND LEASES OUT PREVIOUSLY OCCUPIED SPACE

**LEASED
CERRITOS, CA**



CHALLENGE

As the economy continued to adjust, and as we were entering into a new season of life and business, we no longer needed all the warehouse space we occupied. Furthermore, with rental rates at the current levels, we wanted to take advantage of the opportunity to improve our property's cash flow.



ACTION

We were contacted initially through a letter by Chris Destino, and then connected in person to discuss our strategy. After hearing our objectives, Chris and Connor introduced us to a tenant they had in hand who was looking for a property to lease just like ours. They helped inform us on market conditions and we began to negotiate a lease.



RESULT

A mutually agreeable lease was executed, and the tenant started moving in on schedule. We achieved a lease rate higher than we originally expected. Our transition from occupying to renting went smoothly.



TESTIMONIAL

"Chris and his team were very on top of everything at each step of the process, and we felt very comfortable that they were taking care of everything in the most professional manner. If you are in a similar situation and need to rent space in your own property, call Chris and Connor and they will take great care of you too."

- Blake Chow and Dean Chi
FTI Holdings



COMMERCIAL REAL ESTATE SERVICES

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