

BENEFITS OF HAVING A LONG TERM TRUSTED REAL ESTATE AGENT

**LEASED
ANAHEIM, CA**



CHALLENGE

As owners constantly managing the affairs of our many tenants within our multi tenant industrial building, it is often hard to keep up on where the fair market rental rate is and what are reasonable terms for our tenants to expect. We often have questions over which improvements to the property would be most impactful or necessary. Combining all of this with the hurdles of screening tenants, filling vacancy and navigating renewals, we know we need a trusted local real estate agent.



ACTION

The Destino Industrial Team led by Christopher J. Destino, SIOR was introduced to our family over 15 years ago, and they have constantly provided critical and relevant real time market info, so that we could make informed decisions. In addition to providing market intel, they were always very quick to respond to questions and help us work through different challenges and seasons.



RESULT

Our property has increased in value significantly over the 15 years, due in some measure to the input and advise Chris and his team have contributed. We have maintained an extremely high occupancy rate, nearly 100% over the past 15 years, and rents have steadily grown. Our property leasing has and will continue to be in good hands with Chris.



TESTIMONIAL

"For nearly 2 decades, Chris has been assisting with the leasing of our property, and I value the relationship. Being very busy with my own company, I am thankful for his fast responses and information; He allows me to stay focused on my things. The market info that he shares helps bring clarity, so that I can decide what deal I want to make. I am always thankful for his involvement."

- Karen Garlington



COMMERCIAL REAL ESTATE SERVICES

DESTINO INDUSTRIAL TEAM
Destino | Howland | Tezak



Christopher J. Destino, SIOR

PRINCIPAL | LEE & ASSOCIATES

714.564.7181

cdestino@lee-associates.com

CA DRE #01447060