

GREENOVATIVE USA CORP SIGNS LEASE TO FACILITATE NEED FOR IMMEDIATE EXPANSION

**LEASED
SANTA ANA, CA**



CHALLENGE

Even as businesses face up and down challenges, companies such as Greenovative USA Corp have found ways to adapt and thrive. Greenovative provides solutions for recycling and trading dealing with plastic & paper. The company has a global presence and continues to be in growth mode to meet business demand for their industry solutions. Amidst the ultra-competitive industrial building search with pricing continually climbing to all time highs, Greenovative needed immediate expansion to assist with the ever growing needs for more warehouse space.



ACTION

We connected with Nick Tezak of Lee & Associates as he had market knowledge and timing that is required to execute these type of transactions. After touring properties for a week and narrowing down to a creative 'short-list' of options, Nick further helped us by facilitating the negotiations and execution of the lease.



RESULT

Through aggressively touring properties and conducting efficient negotiations he helped us acquire a almost double the size building for much needed warehouse expansion. His negotiations lead to a well below market rate for the type of building that is highest in demand for the industrial product: \$1.30 PSF while other market rates closer to \$1.50+ (20'+ Clear Height, Multiple Dock High Loading, High Power 2-3k AMPS)



TESTIMONIAL

"After working with Nick on the immediate need for expansion, we look at Nick as a valuable partner in the commercial real estate industry. He helped us stay on track of critical deadlines and lease execution particulars. With many partners on our end it was very helpful to have such a seamless point of contact and resource in Nick as we finalized our deal."

-Robert Stevens



**LEE &
ASSOCIATES**

COMMERCIAL REAL ESTATE SERVICES

DESTINO INDUSTRIAL TEAM
Destino | Howland | Tezak



Nick Tezak

ASSOCIATE | LEE & ASSOCIATES

714.564.7135

ntezak@lee-associates.com

CA DRE #02101474