

BUSINESS OPERATOR AND PROPERTY OWNER CREATES WEALTH AND INCOME

LEASED
LA MIRADA, CA

TUFF INDUSTRIES



CHALLENGE

After working in the manufacturing industry for decades, and operating out of our owned warehouse, we realized it was time to expand and relocate the operations. But what were we to do with the current building since we have never been a landlord before and we did not want to sell the property.



ACTION

We connected with local industrial property experts that we have known for years, John Son and Chris Destino, and through the time we spent and their advise, it was clear that keeping the property and leasing it out was what we wanted to do. John and Chris explained the process to us, reviewed our property for strengths and weaknesses, and then developed a marketing plan and strategy to find quality prospective tenants.



RESULT

The secured an offer from a qualified manufacturing company who could take advantage of the infrastructure that our property afforded to them. Following a brief counter back and forth period, we agreed to terms and the new 5-year lease was signed.



TESTIMONIAL

"This was a bi switch for us, and we really appreciated how our agents were both caring for us and our goals, and that their experience and approach would produce the best outcome. John and Chris were very professional and thorough, and we would be pleased to use them again."

--Yan and Caroline Qui



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