

THE EXPERIENCE CIRCLE

Property Valuation or Portfolio Analysis



Property Characteristics Review Featured Amenities

We provide you the comfort of knowing that we have a deep understanding of how the Property's strengths and weakness are viewed with reference to current demand in the market for each amenity.

Benchmark Historical Valuation Useful for Reference

Over the years you can use this information with accountants to determine value at certain points in time, and this can be extremely useful in estate planning or for tax calculation purposes.

Market Analysis Market Trends and Dynamics

You receive real time insights and interpretation of both current activity and the supply vs demand fundamentals in the immediate marketplace, ensuring you are right up to date on the current market conditions.

Course of Action Determination Evaluating Alternative Decisions

As we work alongside your tax and estate planning team, you experience a well-rounded evaluation and valuable feedback to leverage the Property to maximize income and long-term wealth.

Comparable Data Relevant Nearby Transactions

We issue a concise and accurate presentation of closed deals and current competition in real time so that you have the reassurance of knowing what is really happening in the market.

Equity Utilization Explore Usage of Current Equity

Through an understanding of the current equity position, you become aware of what resources are available for other ventures with the result that you are maximizing the return on your capital.



Data Interpretation Assessment of Data in Relation to Property

We spare you time and energy by doing the research and clarifying how the most relevant comparable transactions ('Comps') measure up to your Property in both features and location.

Tax Implications Reduction in Tax Exposure

Efficient communication between your real estate professional and tax advisors provides you with the critical information to minimizing the tax expense and increase your bottom-line profits.

Operating Performance Explanation of Current vs Potential Income

You obtain insights on how the Property's current vs potential income affects its market value, and we deliver ideas to best position your Property for peak performance and to maximize your returns or proceeds.

Accurate Valuation Expectation of Achievable Price

Secure a realistic and timely professional opinion of value to determine the right course of action and ensure that your property is leased or sold for the highest and best price.